

## Jean-Alexandre BOULENT

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Driving license and personal vehicle

# Partnerships, oncology

## Education



**|2023 – 2024| University Degree in IA & IP – University of Strasbourg (International study center in IP), France**

- Introduction to AI and machine learning
- AI in context
- Data protection and AI, Trade secrets and AI
- Copyright, trademarks, designs and AI
- Patent law and AI

**|2014 – 2015| Master's degree in clinical drug development – University of Caen, France**

Law and ethics in biomedical research, clinical project management, statistics and methods for data analysis (work on SAS), preclinical development, drafting of protocols, clinical experimentation, pharmacology, pharmacovigilance and good practices in biomedical research (ICH, GMP).

**|2012 – 2014| Master's degree in technology transfer – University of Caen, France**

Cellular and molecular therapies, biological resources, drug development and pharmacology.

Law on animal experimentation and biomedical research, intellectual property, redaction and negotiation of contracts in the field of research.

**|2019 – 2012| Bachelor's degree in biology - University of Caen, France**

Acquisition of basic, methodological and experimental knowledge in biology. Specialization in neurosciences/cardiosciences and animal physiology (pharmacology, etc.). Traineeship at the GIP Cyceron: work on medical imaging (MRI and PET scan) about glioblastoma.

## Language and key words



Business development, negotiation, contracts, oncology, licensing, partnerships, industrial property  
Computer skills: Microsoft Office suite, Centaur, ClinicalTrials, Esp@cenet, WIPO  
English: professional

## Interests



Sports: climbing and running.  
And many other things

## Work experience



**January 2019 – Present | Partnerships development and negotiation, Database licensing – Unicancer, Paris, France**

Business development : partner prospection through corporate and specific projects presentations (RWE programs, clinical studies), construction of the partners prospection strategy

Instruct and negotiate partnerships (ISS, MSA, license on database, consortium) : more than a dozen of major negotiations each year mainly with pharmaceuticals companies

Represent Unicancer during international events, meetings and consortia

Negotiate License agreements on Unicancer's databases for validation or MA purposes

Intellectual property referent at Unicancer

**December 2016 – December 2018 | Technology transfer and partnership manager – Sorbonne University, Paris, France**

Ensure negotiation of dozens of research contracts each year (clinical and fundamental fields) with international or French partners (big pharma, start-up companies, public partners...)

Follow-up of technology transfer activities (with SU TTO)

Ensure the financial and administrative follow-up of contracts

Advise research teams during research projects preparation (budget, administrative process...)

**October 2015 – April 2016 | Technology transfer manager – University Hospital of Rouen, France**

Drafting and negotiation of research contracts and budgets in biomedical research with international or French partners (International companies, public partners...).

Management of a portfolio of patents and trademarks.

Awareness of staff regarding the technology transfer and the intellectual property.

**March 2015 – August 2015 | Clinical project manager, internship – University Hospital of Nantes, France**

Ensure negotiation of clinical research agreements and budgets

Assist research teams in their projects in cancerology, rheumatology, pediatric and neonatology: review protocols and determine regulatory positioning, participate in the drafting of documents (protocol, informed consent form, monitoring guide) and realize budgets from 100k€ to 1 000k€.

Follow the progress of clinical studies in rheumatology, cancerology or pediatric.

Perform the monitoring of dozens of studies in several fields.

**January 2014 – Jun 2014 | Technology transfer manager, internship – University of Rouen, France**

Detection of innovative projects within the research units.

Proposal of technology transfer strategies.

Ensure negotiation of technology transfer contracts

Awareness of the research teams about the protection of the results of research (patent, trademark, copyright).